

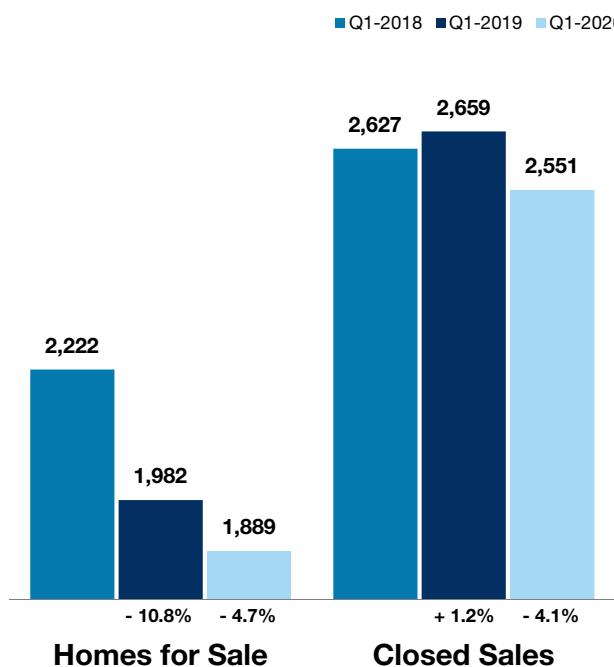
All Counties Overview

	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q1-2020	1-Year Change	Q1-2020	1-Year Change	Q1-2020	1-Year Change	Q1-2020	1-Year Change
Genesee County	1,408	- 10.8%	1,289	- 11.9%	994	- 18.6%	\$145,000	+ 11.1%
Hillsdale County	157	+ 406.5%	94	+ 422.2%	96	+ 242.9%	\$140,750	- 0.4%
Huron County	32	- 27.3%	18	+ 5.9%	17	- 10.5%	\$124,900	+ 8.6%
Jackson County	607	- 3.5%	329	- 3.5%	434	- 7.9%	\$135,000	+ 5.1%
Lapeer County	326	- 1.5%	249	0.0%	195	- 0.5%	\$196,000	+ 12.0%
Lenawee County	374	+ 21.0%	262	+ 31.0%	283	+ 20.9%	\$138,000	- 1.7%
Livingston County	853	- 8.4%	698	+ 1.5%	575	+ 2.0%	\$275,000	+ 5.0%
Macomb County	3,613	- 9.2%	3,038	- 7.2%	2,551	- 4.1%	\$169,900	+ 6.2%
Monroe County	447	- 9.5%	463	+ 5.5%	360	+ 1.4%	\$175,000	+ 6.7%
Montcalm County	41	+ 412.5%	39	+ 1850.0%	30	+ 2900.0%	\$133,000	+ 63.7%
Oakland County	5,748	- 8.7%	4,217	- 4.7%	3,548	- 1.8%	\$248,000	+ 7.8%
Shiawassee County	234	- 8.6%	202	- 7.3%	182	- 1.6%	\$125,000	+ 12.6%
St. Clair County	600	- 0.2%	458	- 13.4%	409	- 1.2%	\$158,000	+ 5.4%
Sanilac County	111	+ 5.7%	86	+ 13.2%	66	+ 4.8%	\$115,000	- 8.0%
Tuscola County	61	- 22.8%	93	+ 4.5%	69	- 12.7%	\$124,900	+ 22.7%
Washtenaw County	1,395	- 2.8%	874	+ 4.0%	755	+ 1.8%	\$279,000	+ 3.3%
Wayne County	6,728	- 3.2%	4,969	- 5.4%	3,897	- 8.9%	\$133,700	+ 7.8%

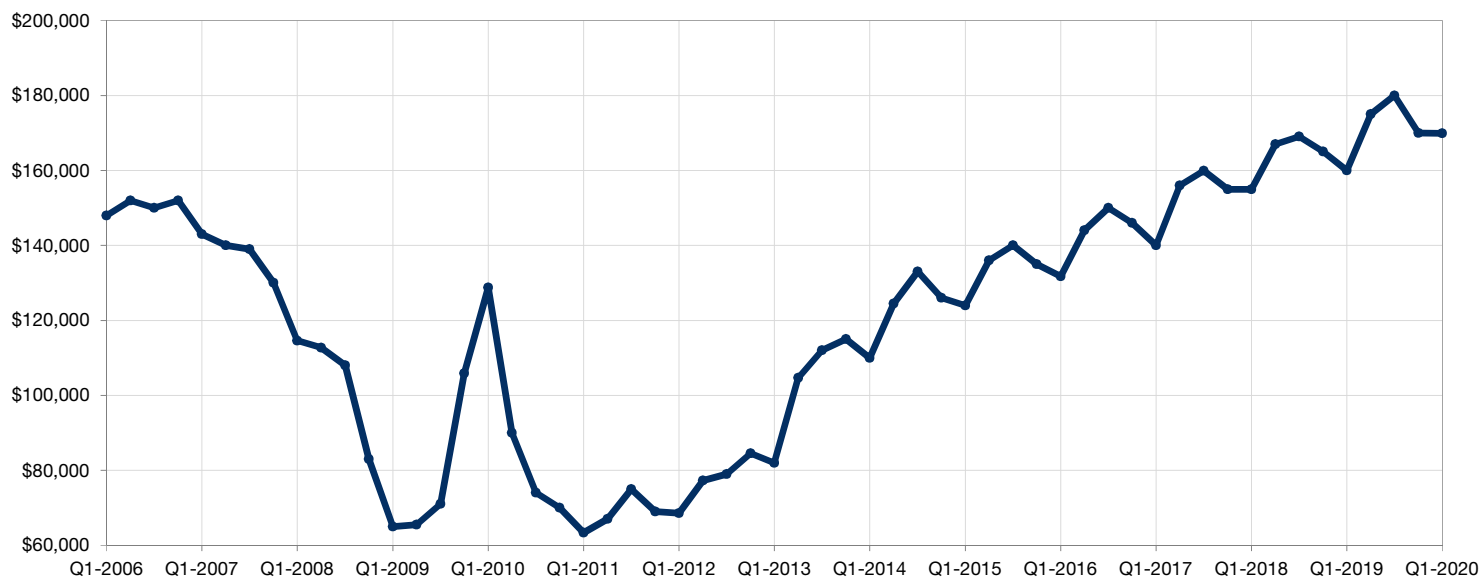
Macomb County

Key Metrics	Q1-2020	1-Year Change
New Listings	3,613	- 9.2%
Pending Sales	3,038	- 7.2%
Closed Sales	2,551	- 4.1%
Days on Market	47	+ 11.9%
Median Sales Price	\$169,900	+ 6.2%
Pct. of List Price Received	97.4%	+ 0.5%
Homes for Sale	1,889	- 4.7%
Months Supply	1.6	- 5.9%
\$ Volume of Closed Sales (in millions)	\$488.8	+ 1.2%

Market Activity



Historical Median Sales Price for Macomb County



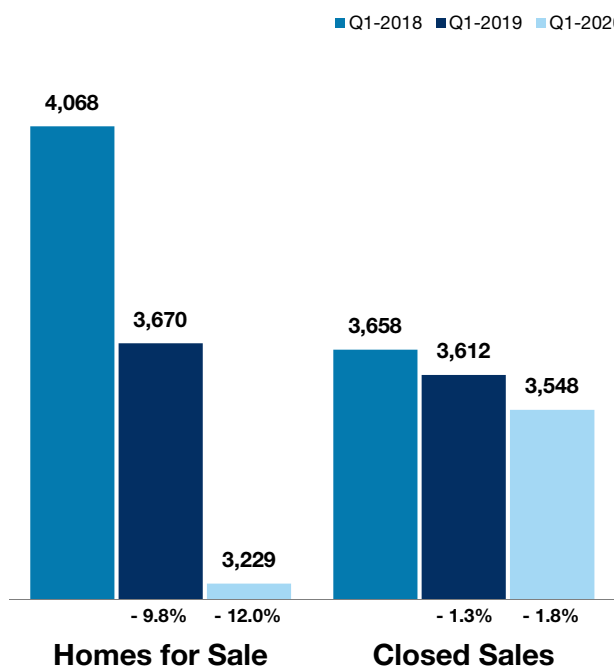
Macomb County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q1-2020	1-Year Change	Q1-2020	1-Year Change	Q1-2020	1-Year Change	Q1-2020	1-Year Change
48005	13	- 23.5%	13	0.0%	7	- 30.0%	\$205,000	- 5.4%
48015	28	- 17.6%	26	- 27.8%	23	- 17.9%	\$103,500	- 12.8%
48021	191	+ 1.1%	177	+ 11.3%	151	+ 16.2%	\$95,000	+ 21.8%
48026	57	- 26.0%	49	- 33.8%	47	- 25.4%	\$160,000	0.0%
48035	130	- 3.7%	113	- 7.4%	89	- 8.2%	\$142,000	+ 6.8%
48036	82	- 7.9%	78	+ 4.0%	64	- 9.9%	\$182,500	+ 32.2%
48038	175	+ 0.6%	166	+ 5.7%	127	+ 0.8%	\$189,900	+ 0.2%
48041	7	- 50.0%	7	- 46.2%	11	- 15.4%	\$227,500	+ 9.9%
48042	171	+ 4.3%	120	0.0%	100	+ 12.4%	\$326,424	+ 5.3%
48043	55	- 15.4%	44	- 26.7%	49	+ 6.5%	\$123,950	+ 10.2%
48044	190	- 26.1%	159	- 6.5%	128	- 7.2%	\$305,000	+ 5.2%
48045	132	0.0%	75	- 8.5%	58	- 12.1%	\$183,000	+ 14.4%
48046	0	--	0	--	0	--	--	--
48047	173	- 5.5%	143	+ 12.6%	123	+ 16.0%	\$242,000	+ 5.2%
48048	31	+ 14.8%	14	- 48.1%	10	- 50.0%	\$225,958	+ 44.8%
48050	5	- 44.4%	3	- 57.1%	3	- 40.0%	\$175,000	- 36.4%
48051	90	- 1.1%	92	+ 24.3%	81	+ 35.0%	\$219,900	+ 18.9%
48062	39	+ 11.4%	27	0.0%	23	- 11.5%	\$203,000	- 1.7%
48065	48	- 5.9%	32	- 3.0%	29	+ 7.4%	\$262,850	+ 11.9%
48066	208	- 5.5%	206	- 4.2%	179	- 4.3%	\$112,000	+ 14.0%
48080	170	+ 14.1%	137	- 7.4%	104	- 10.3%	\$154,450	+ 10.2%
48081	87	- 13.0%	75	- 2.6%	62	+ 3.3%	\$167,500	+ 9.1%
48082	86	- 6.5%	75	- 11.8%	55	- 8.3%	\$160,000	+ 4.6%
48088	67	- 23.0%	91	- 8.1%	75	- 11.8%	\$167,000	+ 4.4%
48089	152	- 25.9%	129	- 23.2%	124	- 9.5%	\$64,900	+ 4.7%
48091	112	- 18.2%	109	- 3.5%	91	- 4.2%	\$99,485	+ 17.0%
48092	105	- 11.8%	103	- 1.9%	76	- 17.4%	\$169,450	+ 9.3%
48093	90	- 25.0%	83	- 30.8%	75	- 9.6%	\$158,900	+ 21.3%
48094	119	+ 0.8%	59	+ 13.5%	52	+ 20.9%	\$307,500	- 26.6%
48095	30	+ 42.9%	18	+ 157.1%	13	+ 30.0%	\$341,000	- 13.7%
48096	3	- 72.7%	5	- 50.0%	4	- 42.9%	\$290,000	+ 23.4%
48306	131	- 18.1%	79	- 21.8%	78	- 1.3%	\$389,500	- 0.1%
48310	105	- 24.5%	101	- 12.2%	72	- 22.6%	\$214,000	- 0.5%
48312	128	- 11.7%	100	- 21.9%	90	- 12.6%	\$186,250	+ 1.8%
48313	100	- 23.7%	89	- 28.8%	70	- 27.8%	\$186,000	- 1.3%
48314	62	- 7.5%	49	- 16.9%	48	+ 2.1%	\$239,250	+ 6.6%
48315	129	+ 0.8%	71	- 30.4%	77	- 3.8%	\$285,000	- 3.4%
48316	152	+ 2.0%	108	+ 18.7%	83	+ 9.2%	\$265,000	+ 1.0%
48317	91	- 9.9%	94	+ 4.4%	86	+ 10.3%	\$175,000	- 11.3%

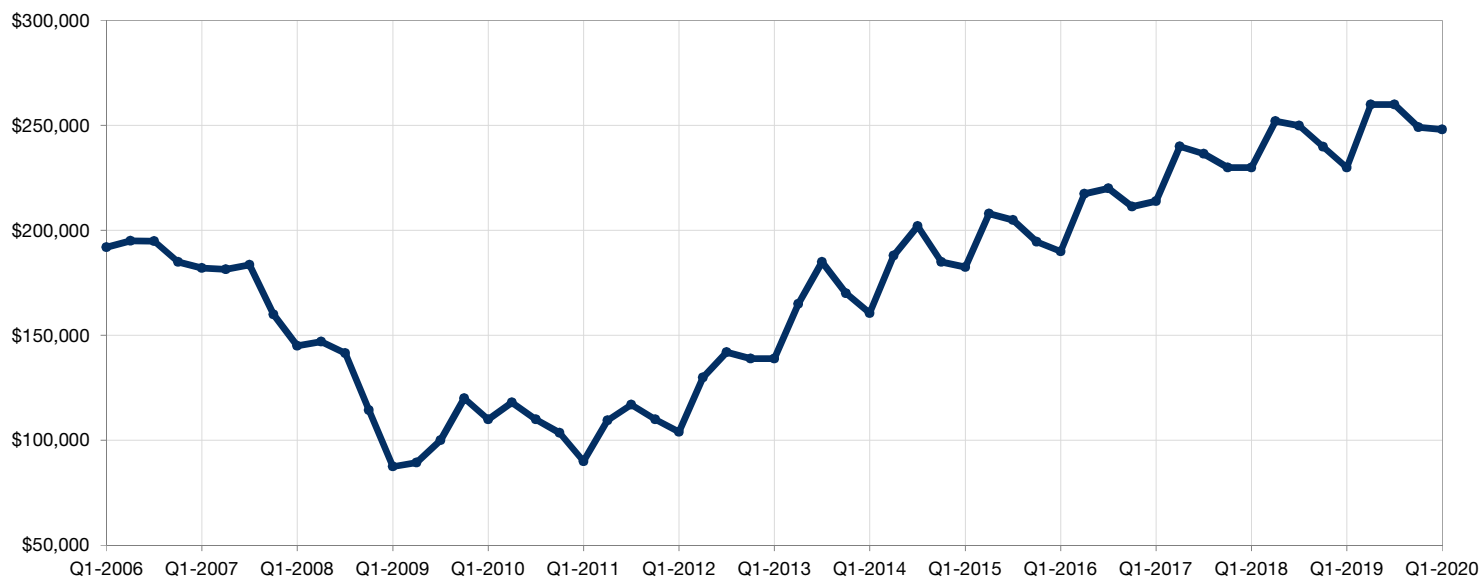
Oakland County

Key Metrics	Q1-2020	1-Year Change
New Listings	5,748	- 8.7%
Pending Sales	4,217	- 4.7%
Closed Sales	3,548	- 1.8%
Days on Market	49	+ 11.4%
Median Sales Price	\$248,000	+ 7.8%
Pct. of List Price Received	97.6%	+ 0.2%
Homes for Sale	3,229	- 12.0%
Months Supply	2.0	- 9.1%
\$ Volume of Closed Sales (in millions)	\$1,065.1	+ 4.4%

Market Activity



Historical Median Sales Price for Oakland County



Oakland County ZIP Codes

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q1-2020	1-Year Change	Q1-2020	1-Year Change	Q1-2020	1-Year Change	Q1-2020	1-Year Change
48007	0	--	0	--	0	--	--	--
48009	241	- 4.7%	120	+ 10.1%	105	+ 23.5%	\$500,000	- 8.3%
48012	0	--	0	--	0	--	--	--
48017	70	+ 25.0%	58	+ 16.0%	45	+ 9.8%	\$192,000	+ 2.1%
48025	93	+ 13.4%	66	+ 22.2%	56	+ 30.2%	\$400,000	+ 2.6%
48030	105	- 3.7%	93	+ 2.2%	85	+ 9.0%	\$112,900	+ 5.9%
48033	56	+ 21.7%	55	+ 41.0%	43	+ 7.5%	\$135,000	+ 2.7%
48034	12	- 60.0%	17	- 32.0%	17	+ 70.0%	\$179,900	- 1.2%
48037	1	--	1	--	0	--	--	--
48067	198	- 13.5%	137	- 4.2%	131	+ 22.4%	\$280,000	+ 10.0%
48068	0	--	0	--	0	--	--	--
48069	12	- 33.3%	6	- 57.1%	6	- 50.0%	\$544,500	+ 78.2%
48070	19	- 26.9%	12	- 29.4%	11	- 26.7%	\$339,936	+ 4.6%
48071	109	+ 10.1%	118	+ 24.2%	90	- 4.3%	\$142,500	+ 5.4%
48072	93	- 11.4%	65	- 21.7%	60	- 9.1%	\$245,500	+ 12.5%
48073	218	- 10.7%	193	- 7.2%	176	+ 9.3%	\$250,000	+ 13.6%
48075	84	+ 13.5%	70	- 5.4%	55	- 3.5%	\$155,000	+ 2.0%
48076	103	- 12.7%	89	0.0%	65	- 11.0%	\$196,000	+ 12.0%
48083	66	- 20.5%	52	- 13.3%	49	+ 2.1%	\$225,000	0.0%
48084	52	+ 15.6%	26	- 16.1%	27	- 18.2%	\$247,500	- 23.4%
48085	81	- 4.7%	74	+ 15.6%	59	- 3.3%	\$289,000	- 8.5%
48086	0	--	0	--	0	--	--	--
48098	94	+ 40.3%	56	+ 16.7%	47	+ 30.6%	\$340,000	- 19.3%
48099	0	--	0	--	0	--	--	--
48165	41	- 33.9%	24	- 11.1%	12	- 40.0%	\$342,500	- 5.8%
48167	143	+ 11.7%	89	+ 2.3%	66	- 2.9%	\$336,550	+ 15.7%
48168	112	- 35.3%	74	- 19.6%	54	- 12.9%	\$510,250	+ 19.4%
48178	241	- 9.4%	158	+ 25.4%	134	+ 35.4%	\$347,450	+ 5.3%
48220	154	- 10.5%	128	- 17.9%	92	- 22.0%	\$192,000	+ 13.3%
48237	81	- 30.8%	89	- 15.2%	67	- 17.3%	\$150,000	+ 1.4%
48301	101	+ 60.3%	43	+ 13.2%	33	- 17.5%	\$467,400	+ 8.7%
48302	118	- 10.6%	54	- 16.9%	40	- 28.6%	\$466,250	+ 14.7%
48303	1	0.0%	0	--	0	--	--	--
48304	146	- 7.6%	70	- 7.9%	67	+ 8.1%	\$375,000	+ 10.3%
48306	131	- 18.1%	79	- 21.8%	78	- 1.3%	\$389,500	- 0.1%
48307	188	- 3.6%	130	+ 2.4%	109	+ 4.8%	\$307,500	+ 18.3%
48308	0	--	0	--	1	--	\$469,900	--
48309	99	- 25.6%	77	- 13.5%	77	+ 18.5%	\$305,000	+ 1.7%
48320	32	+ 52.4%	14	- 12.5%	8	- 42.9%	\$270,250	+ 65.0%
48321	0	--	0	--	0	--	--	--
48322	163	+ 9.4%	104	+ 2.0%	88	- 4.3%	\$290,500	+ 6.8%
48323	97	- 20.5%	67	+ 21.8%	60	+ 76.5%	\$322,450	- 12.6%
48324	99	- 16.8%	64	- 3.0%	53	+ 10.4%	\$330,000	- 0.5%

Oakland County ZIP Codes Cont.

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q1-2020	1-Year Change	Q1-2020	1-Year Change	Q1-2020	1-Year Change	Q1-2020	1-Year Change
48325	0	--	0	--	0	--	--	--
48326	89	- 21.9%	66	- 9.6%	60	+ 3.4%	\$241,500	+ 41.2%
48327	96	+ 2.1%	91	- 7.1%	76	- 1.3%	\$200,500	+ 0.8%
48328	111	+ 19.4%	100	+ 22.0%	78	+ 11.4%	\$158,950	+ 11.9%
48329	98	- 14.0%	86	- 20.4%	77	- 9.4%	\$200,000	+ 16.3%
48330	0	--	0	--	0	--	--	--
48331	87	- 18.7%	58	- 14.7%	60	+ 13.2%	\$324,950	+ 6.5%
48332	0	--	0	--	0	--	--	--
48333	0	--	0	--	0	--	--	--
48334	61	- 14.1%	45	- 21.1%	44	- 20.0%	\$232,500	- 5.1%
48335	45	- 38.4%	37	- 28.8%	33	- 23.3%	\$238,000	- 19.3%
48336	92	0.0%	94	0.0%	76	- 14.6%	\$201,450	+ 17.5%
48340	53	+ 8.2%	47	- 2.1%	36	- 7.7%	\$75,000	+ 8.7%
48341	43	- 20.4%	38	- 22.4%	33	0.0%	\$108,000	+ 49.0%
48342	63	+ 26.0%	46	+ 17.9%	29	- 9.4%	\$50,000	+ 19.8%
48343	0	--	0	--	0	--	--	--
48346	92	+ 2.2%	75	+ 8.7%	70	+ 9.4%	\$248,000	+ 8.4%
48347	0	--	0	--	0	--	--	--
48348	123	- 15.8%	72	- 17.2%	55	- 17.9%	\$362,500	+ 5.1%
48350	24	- 20.0%	17	- 29.2%	15	- 21.1%	\$269,500	- 23.0%
48353	23	+ 21.1%	14	- 39.1%	10	- 47.4%	\$250,750	- 6.8%
48356	33	- 19.5%	23	- 8.0%	19	- 9.5%	\$222,900	- 14.3%
48357	41	+ 24.2%	23	- 17.9%	22	+ 37.5%	\$268,500	+ 9.6%
48359	29	- 19.4%	23	- 17.9%	26	+ 8.3%	\$254,500	- 9.1%
48360	74	+ 45.1%	55	+ 57.1%	36	- 18.2%	\$315,950	+ 2.0%
48361	0	--	0	--	0	--	--	--
48362	75	+ 1.4%	55	- 6.8%	40	- 21.6%	\$287,052	+ 14.8%
48363	34	- 32.0%	19	- 32.1%	16	- 27.3%	\$465,153	- 21.8%
48366	0	--	0	--	0	--	--	--
48367	27	+ 3.8%	18	+ 157.1%	13	+ 85.7%	\$325,000	+ 27.2%
48370	5	- 50.0%	1	- 80.0%	3	- 62.5%	\$450,000	0.0%
48371	122	- 10.9%	82	- 18.0%	59	- 24.4%	\$315,000	+ 10.5%
48374	78	- 8.2%	52	+ 10.6%	39	+ 21.9%	\$485,000	+ 2.9%
48375	76	- 20.8%	71	- 2.7%	67	+ 15.5%	\$370,000	+ 45.7%
48376	0	--	0	--	0	--	--	--
48377	69	- 17.9%	63	+ 14.5%	46	+ 4.5%	\$276,000	+ 9.6%
48380	30	- 31.8%	22	0.0%	15	- 21.1%	\$386,000	- 11.1%
48381	55	- 35.3%	40	- 28.6%	31	- 22.5%	\$345,000	+ 23.2%
48382	112	- 14.5%	89	- 2.2%	55	- 27.6%	\$312,000	+ 6.9%
48383	47	- 32.9%	31	- 26.2%	21	- 38.2%	\$345,000	+ 23.7%
48386	64	- 25.6%	48	- 20.0%	41	0.0%	\$236,500	- 13.4%
48390	119	- 17.9%	84	- 20.0%	81	- 9.0%	\$202,500	+ 12.6%
48391	0	--	0	--	0	--	--	--

Oakland County ZIP Codes Cont.

ZIP Code	New Listings		Pending Sales		Closed Sales		Median Sales Price	
	Q1-2020	1-Year Change	Q1-2020	1-Year Change	Q1-2020	1-Year Change	Q1-2020	1-Year Change
48393	39	+ 2.6%	31	+ 3.3%	32	+ 6.7%	\$257,985	- 4.9%
48428	13	- 27.8%	10	- 16.7%	11	+ 22.2%	\$293,000	+ 25.2%
48430	156	- 17.5%	116	- 30.1%	98	- 33.8%	\$242,250	+ 3.5%
48438	22	- 24.1%	26	- 21.2%	26	+ 8.3%	\$245,000	+ 0.8%
48439	262	- 7.4%	203	- 17.1%	162	- 17.8%	\$195,500	+ 2.4%
48442	91	+ 5.8%	66	- 18.5%	61	- 7.6%	\$209,900	+ 5.2%
48455	28	- 24.3%	23	- 28.1%	21	- 19.2%	\$335,000	+ 34.5%
48462	63	- 1.6%	44	- 20.0%	39	- 25.0%	\$259,000	+ 16.0%